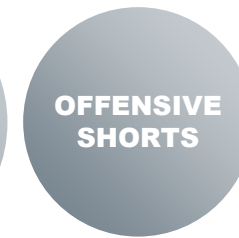
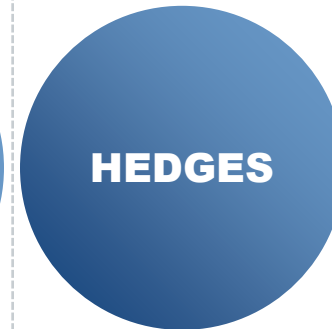



PORTFOLIO TOOLKIT: CORE & OPPORTUNISTIC INVESTMENTS

LONG POSITIONS

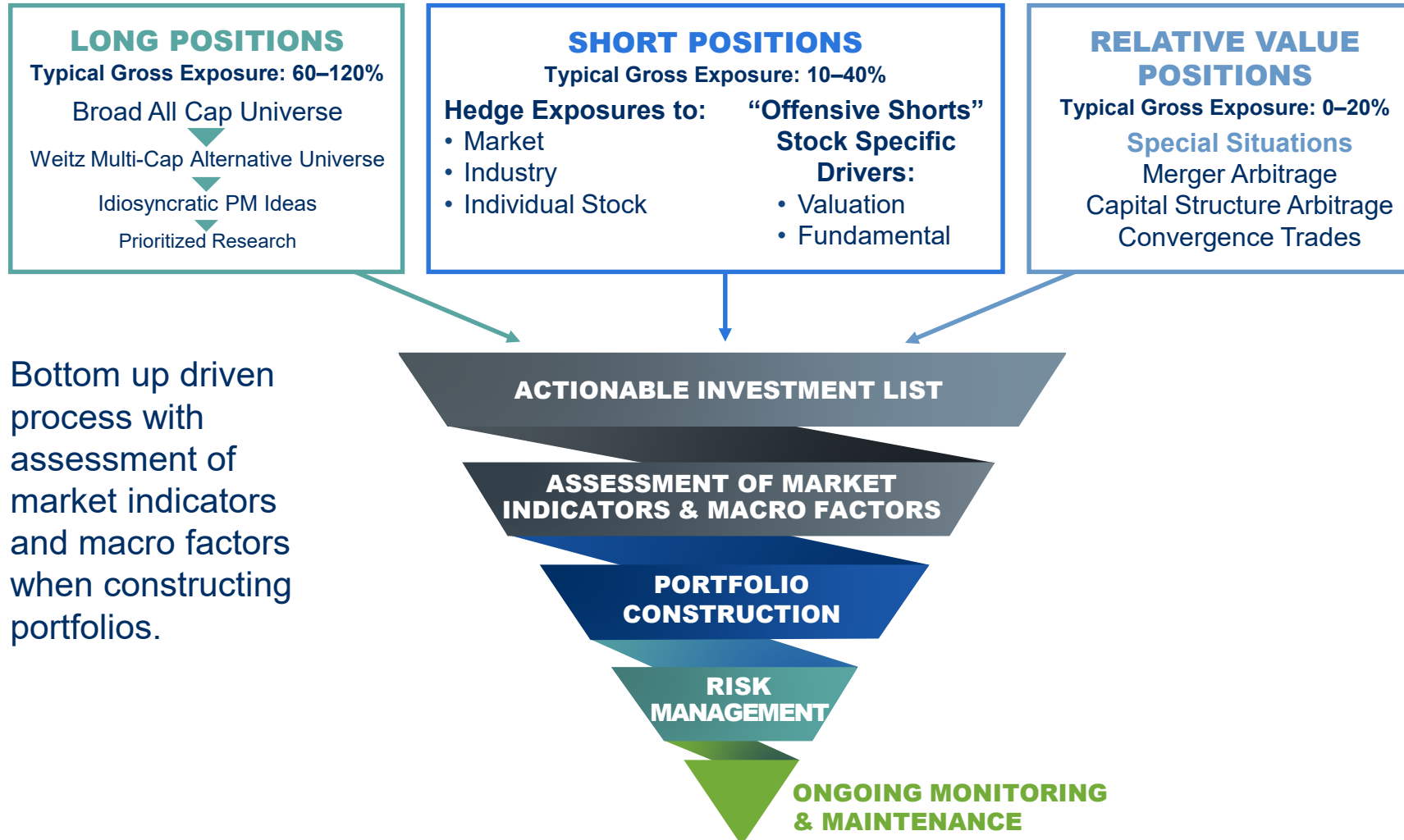


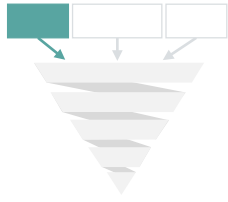
SHORT & RELATIVE VALUE POSITIONS



-  Core Investments
-  Opportunistic Investments

INVESTMENT PROCESS





INVESTMENT UNIVERSE



The Weitz Multi-Cap Alternative Investment Universe allows for focused research efforts on companies that are demonstrating desirable qualitative and quantitative characteristics



KNOWLEDGE DATABASE OF INVESTMENT TEAM

- Historical direct company interaction and understanding
- Collaboration of portfolio managers and analysts



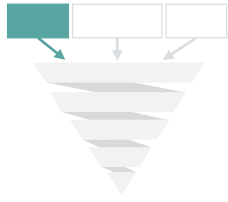
QUALITATIVE COMPANY CHARACTERISTICS

- Moats
- Management
- Migration



QUANTITATIVE SCREENS (ABSOLUTE & TREND METRICS)

- Operating Margin
- Return on Invested Capital
- Revenue Growth
- Leverage



PRIORITIZED RESEARCH PROCESS

The process is designed to ensure structure and consistency in our research efforts, while also providing the Portfolio Managers the ability to act with flexibility and nimbleness.



PRIORITIZED RESEARCH LIST

- Developed collaboratively by coverage area
- Forced rankings inform work flow
- Includes preliminary quality scoring
- Revisited at regular, rolling intervals



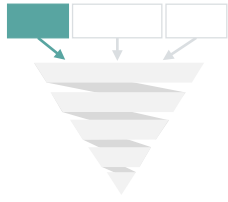
SHORT FORM RESEARCH REPORT

- Critical elements of investment thesis
- Weitz Quality Score attributes detailed
- Business and valuation risks
- Base valuation analysis
- Due diligence milestones
- PM's determine actionable status



FULL RESEARCH REPORT

- Investment thesis, with buy or monitor recommendation
- Company & industry evaluation
- Management assessment
- Weitz Quality Score assigned
- Variant views to consensus
- Essential risks to our thesis
- Scenario-based valuation analysis
- Full team review and vetting

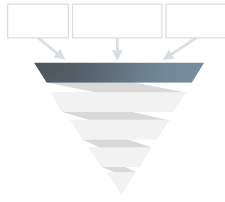


QUALITY ANALYSIS & SCORING



Quality assessment based on qualitative and quantitative analysis

CHARACTERISTICS	QUALITY SCORES 1-2	QUALITY SCORES 3-4	QUALITY SCORES 5-7
Competitive Position	Highly entrenched	Healthy	Little clear edge
Cash Flow Consistency	Top quintile	Above average	Cyclical/unstable
Reinvestment Runway	Excellent	Visible	Limited
ROIC/Capital Efficiency	Attractive	Above average	Lower/poor trend
Management Quality	Top-tier	Capable	Undistinguished
Financial Leverage	Low	Reasonable	High-to-onerous



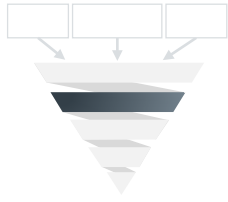
ACTIONABLE INVESTMENT LIST



The Actionable Investment List is designed to ensure portfolio managers have sufficient choice and flexibility in managing portfolios.

THE ACTIONABLE INVESTMENT LIST
Long positions: Stocks available for purchase <ul style="list-style-type: none">• Stocks with an expected minimum return of 10% over time• Based on short form report where PM may establish an entry position of up to 3%• Based on full research report and investment team vetting• Idiosyncratic stock ideas developed by Portfolio Manager
Short positions <ul style="list-style-type: none">• Market, industry or stock specific hedges• “Offensive” shorts
Relative value positions <ul style="list-style-type: none">• Special situations: Merger arbitrage, capital structure arbitrage, convergence trades
Existing Portfolio holdings

Decision-making authority lies solely with the portfolio manager



INCORPORATION OF MARKET INDICATORS & MACRO FACTORS



The Multi-Cap Alternative portfolio utilizes a framework of market indicators and macro factors as part of its portfolio construction process including the decision on net exposure.



VALUATION

General level –
Buffet Indicator
“Bubbles” – Pockets
of extreme valuation



INTEREST RATES

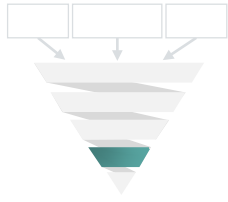
Federal Reserve –
expectations and
assumptions
Inflation – levels,
causes and trends



POLITICS & REGULATION



CURRENCIES & CAPITAL FLOW



SELL DISCIPLINE



SECURITY DRIVEN

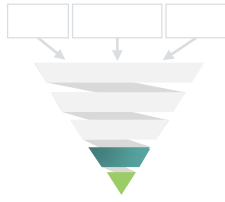
Long positions

- Stock trading above value estimates
- Better risk-adjusted opportunities available elsewhere
- When the fundamentals of the business have changed or original thesis proved to be inaccurate
 - > Formal re-underwriting if security declines 25% under normal market conditions
 - > Formal review of significant thesis changes



PORTFOLIO DRIVEN

- Ensure portfolio reflects desired overall exposures



RISK MANAGEMENT & ONGOING MONITORING AND MAINTENANCE

Risk is permanent loss of capital not price volatility

MANAGED	
RISK	DESCRIPTION
Valuation	Determine base, high and low case valuation scenarios. Buying at a discount to intrinsic value provides a margin of safety.
Position Size	2-3% initial – at cost 5% core – at market value
Underperforming Names	Formal re-underwriting of any stock down 25%
Industry	25% maximum to any one industry

NOT MANAGED	
RISK	DESCRIPTION
Ex-Ante Tracking Error	Not targeted